

Case Study – Facilities Management and Support Services



Appointment: COO Support Services, Interserve

Client:

Interserve is a leading Construction, Energy Services and Total Facilities management provider with a first class reputation for quality service provision.

Challenge:

In response to the predicted growth within the FM sector; the company needed to focus on strengthening its proposition within the Support Services industry and as such needed to appoint a strong leader.

Macallam were recruited to source board level talent capable of managing a specific business unit and develop longer term growth in the PFI sector and also develop their reputation as a leading UK player within the operational FM arena.

Our Solution:

Based on a long standing relationship with this client, we were able to draw on previous projects and intensive search and short list a number of candidates with the right skills and personality to fit with the culture of the organisation.

Based on successful placements we are now a key supplier with the business and work across multiple divisions of the organisation. In this time the company has grown from £1.2bn to £3.1bn, and over 80,000 people.